V-GUARD INDUSTRIES LIMITED

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(₹in Lakhs)

| PART I | ART I 2 | | | | | |
|-----------|---|---------------------------------|---------------------|-------------|--------------------|------------------|
| | | For | the three months en | ded | For the year ended | For the Year |
| S1. | Particulars | 31.03.2013 | 31.12.2012 | 31.03.2012 | 31.03.2013 | ended 31.03.2012 |
| No. | raruculars | (Audited) (see note 4 below) | (Unaudited) | (Unaudited) | (Audited) | (Audited) |
| 1 | Income from operations | | | | | |
| | (a) Net sales/income from operations (Net of excise duty) | 37,142.92 | 34,810.52 | 27,235.55 | 134,856.54 | 95,756.31 |
| 1 | (b) Other operating income | 728.74 | 93.70 | 102.38 | 1,164.91 | 706.70 |
| 1 | Total income from operations (net) | 37,871.66 | 34,904.22 | 27,337.93 | 136,021.45 | 96,463.01 |
| 2 | Expenses | | | | | |
| | (a) Cost of materials consumed | 10,437.62 | 11,073.14 | 7,071.17 | 41,324.39 | 28,737.65 |
| | (b) Purchases of stock-in-trade | 20,813.28 | 18,525.01 | 13,388.47 | 68,408.28 | 42,711.25 |
| | (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | (2,681.35) | (3,733.84) | (868.38) | (8,448.72) | (1,257.97) |
| | (d) Employee benefits expense | 1,824.29 | 1,824.92 | 1,624.40 | 7,010.14 | 5,179.35 |
| | (e) Selling and Distribution expense | 3,229.39 | 2,382.33 | 1,168.35 | 8,688.83 | 5,550.73 |
| | (f) Depreciation and amortisation expense | 287.58 | 286.57 | 267.17 | 1,141.12 | 969.36 |
| | (g) Other expenses | 2,253.57 | 2,261.58 | 1,650.56 | 8,044.99 | 6,188.21 |
| 1 | Total Expenses | 36,164.38 | 32,619.71 | 24,301.74 | 126,169.03 | 88,078.58 |
| 3 | Profit / (Loss) from operations before Other Income, Finance Cost and Exceptional Items (1-2) | 1,707.28 | 2,284.51 | 3,036.19 | 9,852.42 | 8,384.43 |
| 4 | Other Income | • 51.79 | 146.45 | 85.01 | 362.21 | 235.22 |
| 5 | Profit / (Loss) from ordinary activities before finance costs and | 1,759.07 | 2,430.96 | 3,121.20 | 10,214.63 | 8,619.65 |
| | exceptional items (3 + 4) | | <u> </u> | | | |
| 6 | Finance costs | (626.00) | (494.15) | (437.51) | (1,997.06) | (1,702.53) |
| 7 | Profit / (Loss) from ordinary activities after finance costs but before | 1,133.07 | 1,936.81 | 2,683.69 | 8,217.57 | 6,917.12 |
| | exceptional items (5 + 6) | | | | | |
| 8 | Exceptional items | · · · | - | - | - | - |
| 9 | Profit / (Loss) from ordinary activities before tax (7 + 8) | 1,133.07 | 1,936.81 | 2,683.69 | 8,217.57 | 6,917.12 |
| 10 | Tax expense | (239.29) | (401.60) | (766.93) | (1,926.06) | (1,837.02) |
| 11 | Net Profit / (Loss) for the period / year (9+10) | 893.78 | 1,535.21 | 1.916.76 | 6,291.51 | 5.080.10 |
| 12 | Paid-up equity share capital (Face value of ₹10/- each) | 2,984.75 | 2,984.75 | 2,984.75 | 2,984.75 | 2,984.75 |
| 13 | Reserve excluding Revaluation Reserves as per balance sheet of previous | 2,004.75 | 2,004.75 | 2,704.75 | 23,148.31 | 18,079.00 |
| 1.5 | accounting year | | | | 25,140.51 | 10,077.00 |
| 14 | Earnings per share (EPS) (of ₹10/- each) (not annualised) | | | | | |
| 14 | (a) Basic | 2.99 | 5.14 | 6.42 | 21.08 | 17.02 |
| | (b) Diluted | 2.99 | 5.14 | 6.42 | 21.08 | 17.02 |
| | See accompanying notes to the financial results | 2.99 | 5.14 | 0.42 | 21.00 | 17.02 |
| | loce accompanying notes to the initialicial results | | | | | |

| STATEMENT OF | FAUDITED FINAL | NCIAL RESULTS I | FOR THE QUARTER | AND YEAR ENDED | 31.03.2013 |
|--------------|----------------|-----------------|-----------------|----------------|------------|
| | | | | | |

| PART II | SELECT INFORMATION FOR THE QUARTER AND YEAR ENDED MARCH 31, 2013 | | | | | | |
|------------------|---|------------|----------------------|--------------------|--------------|------------------|--|
| Sl. | Particulars | For | the three months end | For the year ended | For the Year | | |
| No. | Faruculars | 31.03.2013 | 31.12.2012 | 31.03.2012 | 31.03.2013 | ended 31.03.2012 | |
| А | PARTICULARS OF SHAREHOLDING | | | | | | |
| 1 | Public shareholding | | | | | - | |
| | - Number of shares | 10,359,373 | 10,383,029 | 9,736,876 | 10,359,373 | 9,736,876 | |
| | - Percentage of shareholding | 34.71% | 34.79% | 32.62% | 34.71% | 32.62% | |
| 2 | Promoters and Promoter Group Shareholding: | | | | | | |
| | a) Pledged/Encumbered: | | | | | 12 | |
| | - Number of shares | - | - | - | - | - | |
| | Percentage of shares (as a % of the total of shareholding of promoter and promoter group) | - | - | - | - | | |
| | - Percentage of shares (as a % of the total share capital | - | - | | - | · · | |
| | of the company) | - | | , | - | - | |
| 1.1 | b) Non-encumbered: | | | | | | |
| $\gamma_{i} = 0$ | - Number of shares | 19,488,147 | 19,464,491 | 20,110,644 | 19,488,147 | 20,110,644 | |
| 12.0 | - Percentage of shares (as a % of the total of shareholding of promoter | 100% | 100% | 100% | 100% | 100% | |
| 15 1 | and promoter group) | | | | | 2 | |
| 1 | - Percentage of shares (as a % of the total share capital | 65.29% | 65.21% | 67.38% | 65.29% | 67.38% | |
| 10.8 | of the company) | | | | | | |

| - 2 | Particulars | 3 months ended 31.03.2013 |
|-----|--|------------------------------|
| В | INVESTOR COMPLAINTS | |
| | Pending at the beginning of the quarter | 0 |
| | Received during the quarter | 4 |
| | Disposed of during the quarter | 4 |
| | Remaining unresolved at the end of the quarter | 0 |



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SEGMENT WISE REVENUE, RESULTS AND CAPITAL EMPLOYED

| | Particulars | For t | For the three months ended | | | For the Year |
|-----|--|---------------------------------|----------------------------|-------------|-------------|------------------|
| SI. | | 31.03.2013 | 31.12.2012 | 31.03.2012 | 31.03.2013 | ended 31.03.2012 |
| No. | | (Audited) (see note 4 below) | (Unaudited) | (Unaudited) | (Audited) | (Audited) |
| 1 | Net Segment Revenue | | | | X | |
| | (a) Electronics | 12,712.28 | 10,344.86 | 9,182.07 | 45,935.02 | 30,666.48 |
| | (b) Electrical / Electro-mechanical | 24,125.94 | 23,486.79 | 17,315.98 | 86,838.62 | 62,758.47 |
| | (c) Others | 1,033,44 | 1,072.57 | 839.88 | 3,247.81 | 3,038.06 |
| | Total | 37,871.66 | 34,904.22 | 27,337.93 | 136,021.45 | 96,463.01 |
| | Less : Inter Segment Revenue | | - | - | - | |
| | Income from operations | 37,871.66 | 34,904.22 | 27,337.93 | 136,021.45 | 96,463.01 |
| 2 | Segment Results | | | | | |
| | (Profit before tax & interest from each segment) | | | | | |
| | (a) Electronics | 1,191,79 | 866.04 | 1,577.53 | 5,353.81 | 4,841.32 |
| | (b) Electrical / Electro-mechanical | 618.51 | 1,462.21 | 1,473.33 | 4,936.94 | 3,808.72 |
| | (c) Others | (7.68) | 116.68 | 34,68 | 135,34 | 178,36 |
| | Total | 1,802.62 | 2,444,93 | 3,085,54 | 10,426,09 | 8,828,40 |
| | (Add) / Less : (i) Interest | 626.00 | 494.15 | 437.51 | 1,997.06 | 1,702.53 |
| | (ii) Other un-allocable expense | | | | | 12.6 |
| | net of un-allocable income | 43.55 | 13.97 | (35.66) | 211,46 | 208,75 |
| | (iii) Exceptional items | | | - | - | - |
| | Profit Before Tax | 1,133.07 | 1,936.81 | 2.683.69 | 8,217,57 | 6,917,12 |
| 3 | Capital Employed | | | | | |
| | (Segment Assets - Segment Liabilities) | | | | | |
| | (a) Electronics | 12,863,51 | 9,314.44 | 6,806,48 | 12,863,51 | 6,806,48 |
| | (b) Electrical / Electro-mechanical | 30,261.20 | 27,750,13 | 23,913,56 | 30,261,20 | 23,913,56 |
| | (c) Others | 3,309,30 | 2,957,50 | 2,097,91 | 3,309,30 | 2,097,91 |
| | (d) Unallocated | (20,300,95) | (13,560,61) | (11,754,20) | (20,300.95) | (11,754,20 |
| | Total | • 26,133.06 | 26,461,46 | 21,063.75 | 26,133,06 | 21,063.75 |

(₹ in Lakhs)

| | STATEMENT OF ASSETS AND LIABILIT | | |
|---------|-------------------------------------|----------------------------------|----------------------------------|
| SI. No. | Particulars | As at 31.03.2013 (Audited) | As at 31.03.2012 (Audited) |
| Α | EQUITY AND LIABILITIES | | |
| 1 | SHAREHOLDERS' FUNDS | | |
| | (a) Share capital | 2,984.75 | 2,984.7. |
| | (b) Reserves and surplus | 23,148.31 | 18,079.0 |
| | Sub-total - Shareholders' Funds | 26,133.06 | 21,063.7 |
| 2 | Non-current liabilities | | |
| | (a) Long-term borrowings | 3,204.17 | 1,972.4 |
| | (b) Deferred tax liabilities (net) | 790.07 | 426.3 |
| | (c) Other long-term liabilities | 1,057.71 | 906.3 |
| | (d) Long-term provisions | 340.81 | 307.0 |
| | Sub-total - Non-current liabilities | 5,392.76 | 3,612.1 |
| 3 | Current liabilities | | |
| | (a) Short-term borrowings | 12,539.14 | 8,520.7 |
| | (b) Trade payables | 16,293.48 | 9,620.1 |
| | (c) Other current liabilities | 3,008.19 | 1,951.6 |
| | (d) Short-term provisions | 2,119.69 | 2,139.7 |
| | Sub-total - Current liabilities | 33,960.50 | 22,232.3 |
| | TOTAL - EQUITY AND LIABILITIES | 65,486.32 | 46,908.2 |
| В | ASSETS | | |
| 1 | Non-current assets | | |
| | (a) Fixed assets | 14,696.91 | 13,412.9 |
| | (b) Long-term loans and advances | 1,178.47 | 479.3 |
| | (c) Other non current assets | 11.13 | 0.4 |
| | Sub-total - Non-current assets | 15,886.51 | 13,892.6 |
| 2 | Current assets | | |
| | (a) Inventories | 24,857.22 | 15,742.0 |
| | (b) Trade receivables | 19,879.86 | 14,781.9 |
| | (c) Cash and cash equivalents | 1,496.67 | 336.5 |
| | (d) Short-term loans and advances | 3,361.93 | 2,151.7 |
| | (e) Other current assets | 4.13 | 3.3 |
| | Sub-total - Current assets | 49,599.81 | 33,015.6 |
| | TOTAL - ASSETS | 65,486.32 | 46,908.2 |

Notes :- I The above audited financial results for the year ended March 31, 2013 were reviewed by the Audit Committee at the meeting held on May 15, 2013 and approved by the Board of 2

The boord address and taken on record at the meeting held on May 15, 2013. Weter reviewerd of the Plant Committee at the meeting held on May 15, 2013 and approved by the Doard of Directors and taken on record at the meeting held on May 15, 2013. Net sales/income from operations is after reducing certain other discounts/trade incentives, which in earlier years were grouped under Selling and Distribution Expenses. The figures for earlier periods have been regrouped accordingly. The Board of Directors have recommended a dividend & B.5 per share (35%) for the year ended March 31,2013 subject to approval of the members in the ensuing Annual General 3

Meeting The figures of the last quarter are the balancing figures between audited figures in respect of the full financial year upto March 31, 2013 and the unaudited published year- to-date figures upto December 31, 2012, being the date of the end of the third quarter of the financial year which were subject to limited review Figures for the previous periods have been regrouped and / or reclassified wherever necessary to conform with the current period / year presentation. 4 5

Place: Kochi Date: 15.05.2013



For V-GUARD INDUSTRIES LIMITED COCIMA-60202 WALA HIGH S

Managing Director